IKB Deutsche Industriebank

IKB Deutsche Industriebank AG

19 August 2021, Düsseldorf

First Half Year 2021 Results

Highlights of the First Half Year 2021 Results

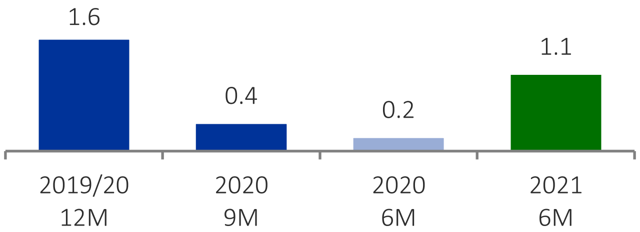
Please note: the results presented in the 2021 six-month financial statements (1 January to 30 June 2021) are only to a limited extent comparable to the prior-year period. Due to the changing financial year the comparable prior year period is running from 1 April 2020 to 30 September 2020 and is hence affected by seasonal effects.

1. Positive Result	✓ Solid net consolidated income of €47 million in line with forecast for the 2021 financial year ✓ Positive business development due to stable net interest income and net fee and commission income as well as decreased risk costs ✓ Return on equity[1)] of 8.8% after 7.1% in HY 1 2020
2. Successful Cost Control	✓ Administrative expenses of €73 million (HY 1 2020: €68 million; however, prior year does not include the EU banking levy due to difference in reporting period) and resulting cost income ratio of 60% (HY 1 2020: 56%) ✓ FTE further reduced to 563 (FY 2020: 581)
3. Focused Core Business	✓ Resilient lending book at €9.7 billion, generating a net interest margin of 1.77% ✓ Higher new business volume of €1.7billion in HY 1 2021 (HY 1 2020: €0.9 billion) due to increased demand for corporate loans; the share of corporate loans of the total new business volume normalized to 64% ✓ Consolidated net interest income at €108 million (HY 1 2020: €107 million) ✓ Stable net fee and commission income amounted to €14 million (HY 1 2020: €14 million)
4. Low Risk Profile	✓ Non-performing assets at €177 million (31 December 2020: €144 million) at an overall low level with an NPL ratio (EBA definition) of 1.8% ✓ Positive net risk provisioning result at €2 million (HY 1 2020: €-13 million) and risk costs of -4 bps (FY 2020: 27 bps)
5. Solid Capital Position	✓ CET 1 (fully phased) of 14.8% (FY 2020: 14.3%), pro-forma Basel IV CET 1 ratio of 15.9% ✓ €0.3 billion reduction in RWAs in comparison to 31 December 2020 ✓ Leverage ratio (fully phased) at 7.5% (31 December 2020: 7.4%)
6. Sufficient Liquidity	✓ Liquidity Coverage ratio amounting to 205% (31 December 2020: 271%) after excess liquidity built up in response to Covid-19 has been reduced ✓ Unencumbered available liquidity reserve amounted to €2.0 billion (31 December 2020: €2.7 billion) ✓ Loan to deposit ratio (excluding public programme loans) at 89% (31 December 2020: 70%)

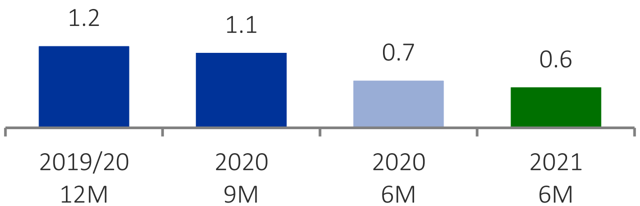
Note: All figures as of 30 June 2021 unless otherwise stated.
1) Calculated on a normalized CET1 ratio of 12% and based on average risk-weighted assets, adjusted for consistent IRBA application

Growth in New Business Volumes

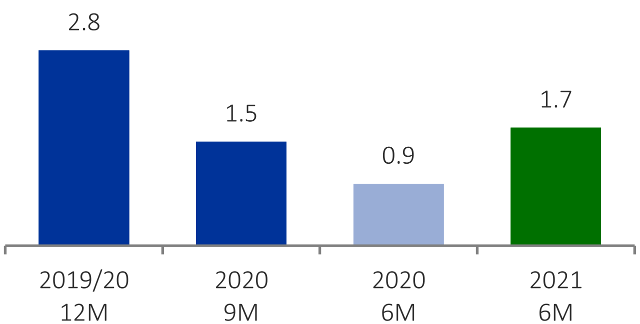
Commercial Lending New Business Volume (€ billion)



Public Programme Loans New Business Volume (€ billion)



Total New Business Volume[1)] (€ billion)



Summary

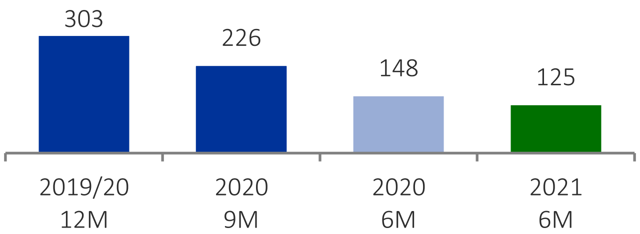
- New business origination in the prior financial year 2020 was particularly impacted by the Covid-19 pandemic
  - Demand for public programme loans (especially for KfW's special Covid-19 programmes) increased and IKB was able to support its customers in accessing those loans
  - Due to the uncertainties around Covid-19, commercial lending volumes were significantly reduced
- New business volume in the first six months 2021 somewhat normalized again:
  - Demand for commercial lending rebounded and IKB generated new business volume of €1.1 billion in HY 1 2021 (HY 1 2020: €0.2 billion)
  - IKB continued to support customers with special KfW loan programmes with new business volumes at €0.6 billion (HY 1 2020: €0.7 billion)
  - As a result, the share of the corporate loans in the total new business volume rebounded to 64% (from 17% in the prior year)
- As a result, IKB's total lending book increased to €9.7 billion (FY 2020: €9.4 billion)
- **In 2021, IKB now aims to generate a total new business volume of at least €2.5 billion**

Note: 12M 2019/20 from 1 April 2019 to 31 March 2020, 9M 2020 (stub financial year): 1 April to 31 Dec. 2020, 6M 2020: 1 April to 30 Sep. 2020, 6M 2021: 1 Jan. to 30 June 2021

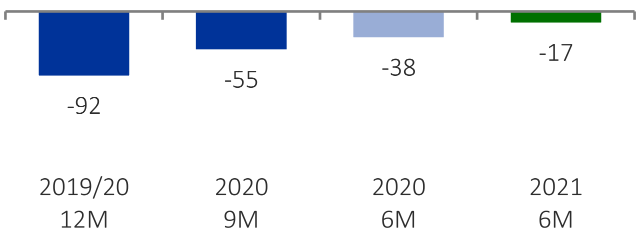
1) All figures including risk relief (Hermes guarantees, indemnifications, risk transferred). Includes also revolving credit facilities volumes in € billion: 0.2 (2019/20), 0.2 (2020), 0.2 (HY 2021)

Stable Banking Revenues

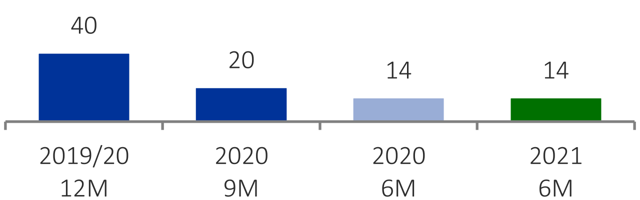
Interest Income[1)]
(€ million)



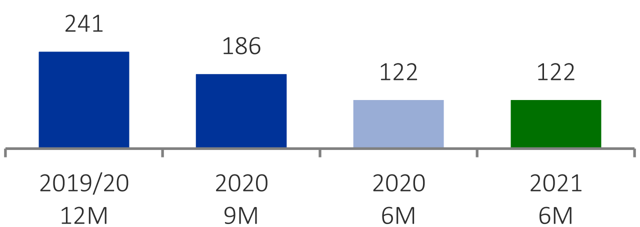
Interest Expense[1)]
(€ million)



Net Fee and Commission Income
(€ million)



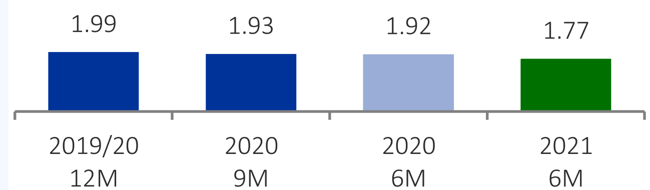
Total Banking Revenues
(€ million)



Summary

- ✓ Resilient interest income driven by a stable portfolio size and a focussed lending approach with a strict credit pricing policy to maintain margins across new business
- ✓ Net interest income remains stable
  - Driven by reduced interest expenses mainly due to run-off of old expensive liabilities
  - Repricing of treasury book will be offset by reduced interest expenses
  - Slightly lower margins offset by increasing loan book
- ✓ The net interest margin slightly reduced to 1.77% as of HY 1 2021 driven by higher volumes of shorter duration loans reflecting the additional liquidity provided by central banks as well as the stronger risk profile of the new business
- ✓ Net fee and commission income amounted to €14 million in HY 1 2021
  - Expected to revert to normal levels in the future
- ✓ **Overall, stable banking revenues with moderate increases expected in the medium term**
- ✓ **In 2021, IKB continues to target net banking income of €250 million**

Net Interest Margin (in %)



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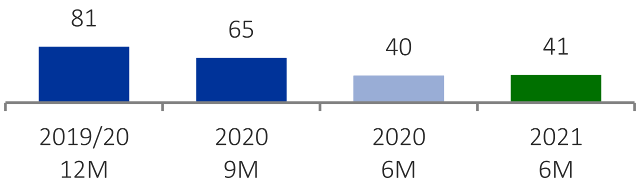
Note: 12M 2019/20 from 1 April 2019 to 31 March 2020, 9M 2020 (stub financial year): 1 April to 31 Dec. 2020, 6M 2020: 1 April to 30 Sep. 2020, 6M 2021: 1 Jan. to 30 June 2021

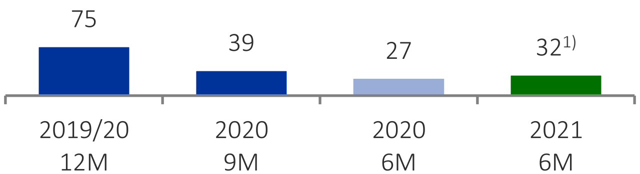
1) excluding derivatives

Strict Cost Control – Further Reductions Implemented

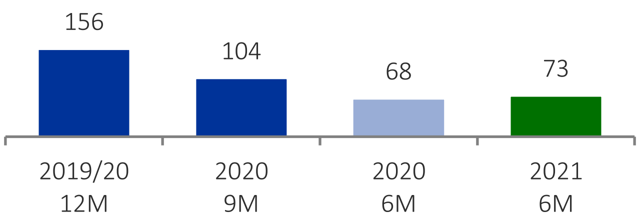
Personnel Expenses (€ million)



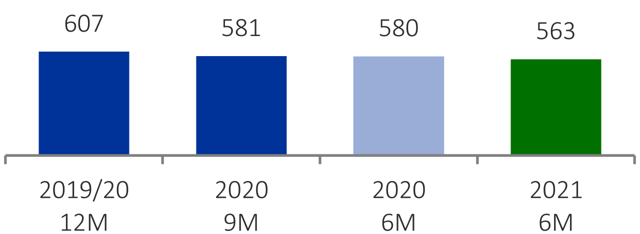
Other Administrative Expenses (€ million)



Total Administrative Expenses (€ million)



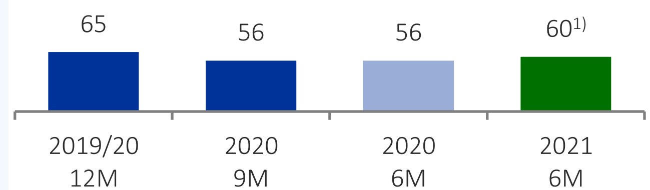
FTE



Summary

- ✓ Continued focus on operating expense reductions with headcount decreased to 563 FTE
- ✓ Total Administrative expenses increased to €73 million (HY 1 2020: €68 million) mainly impacted by increased other administrative expenses to €32 million (HY 1 2020: €27 million) due to EU bank levy which was paid in Q1 2021 and was not included in the prior year numbers due to the seasonal difference in the reporting period
- ✓ Cost income ratio amounted to 60% (HY 1 2020: 56%) due to the above-described impact of the EU bank levy
- ✓ Further cost reductions planned and measures are mostly contractually agreed upon for the period until FY 2022
  - – No further restructuring provisions expected
- ✓ **For 2021, IKB continues to aim for total administrative expenses of c. €130 million, resulting in a targeted cost income ratio slightly above 50%**
- ✓ **In the medium term, IKB continues to aim to reduce its cost basis to €105 million and a cost income ratio of below 40%**

Cost Income Ratio (in %)



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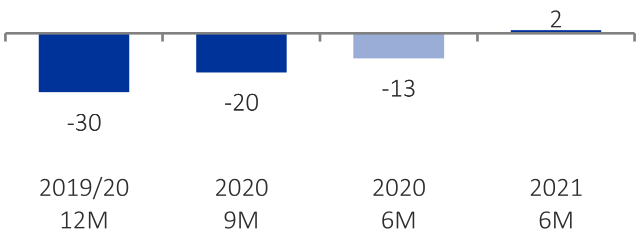
Note: 12M 2019/20 from 1 April 2019 to 31 March 2020, 9M 2020 (stub financial year): 1 April to 31 Dec. 2020, 6M 2020: 1 April to 30 Sep. 2020, 6M 2021: 1 Jan. to 30 June 2021

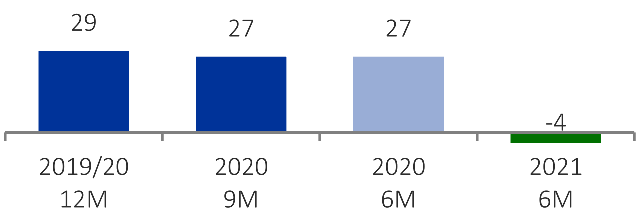
1) The bank levy was not included in the 6M and the 9M figures of 2020.

Moderate Risk Provisioning Despite COVID-19

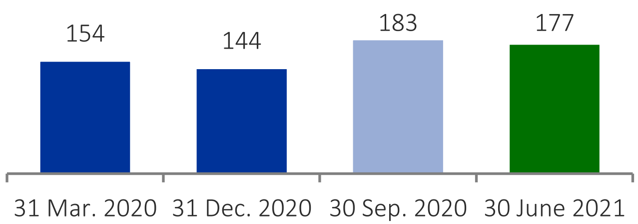
Net Risk Provisioning (€ million)



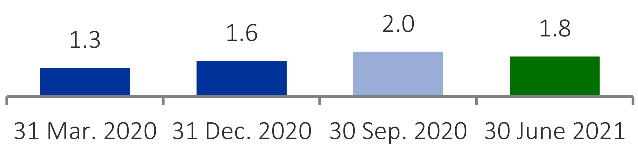
Cost of Risk (bps)



Non-performing Assets (€ million)



NPL Ratio[1] (in %)



Summary

- Net risk provisioning in HY 1 2021 with €2 million reserve release due to prior conservative approach to provisioning
- Cost of risk at -4 bps in HY 1 2021
- Slight increase of non-performing assets from €144 million to €177 million in HY 1 2021. However, non-performing assets remaining at an overall low level; slight increase of the NPL ratio (EBA definition) to 1.8%
- Total general and specific loan loss provisions amount to €166 million, which include €27 million to mitigate Covid-19-specific risks
- IKB has limited exposure to high Covid-19 impacted industries
- **Despite the positive net provisioning result in HY 1 2021, IKB continues to prudently expect loan loss provisions at around €25 million for 2021 as the future development of the Covid-19 pandemic is still uncertain**

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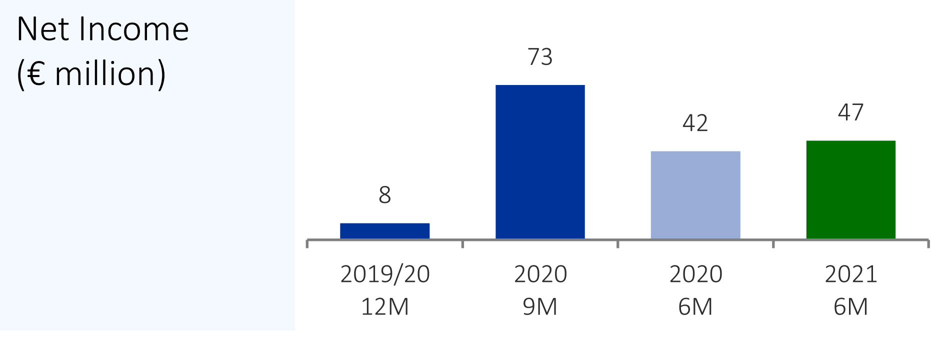
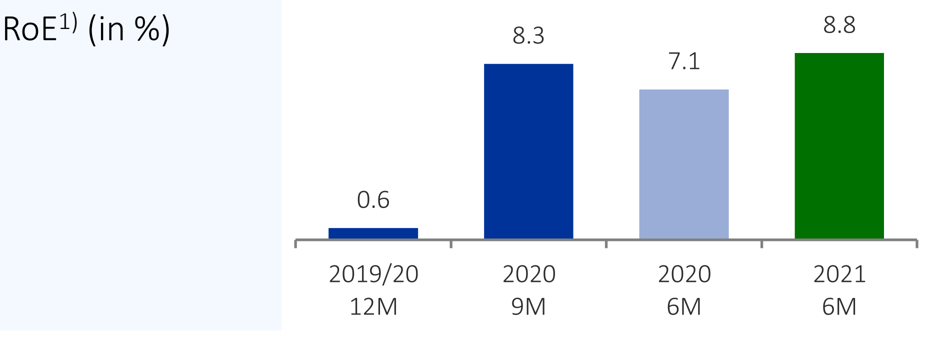
Note: 12M 2019/20 from 1 April 2019 to 31 March 2020, 9M 2020 (stub financial year): 1 April to 31 Dec. 2020, 6M 2020: 1 April to 30 Sep. 2020, 6M 2021: 1 Jan. to 30 June 2021

1) NPL ratio according to EBA definition

On Track to Deliver on 2021 Targets





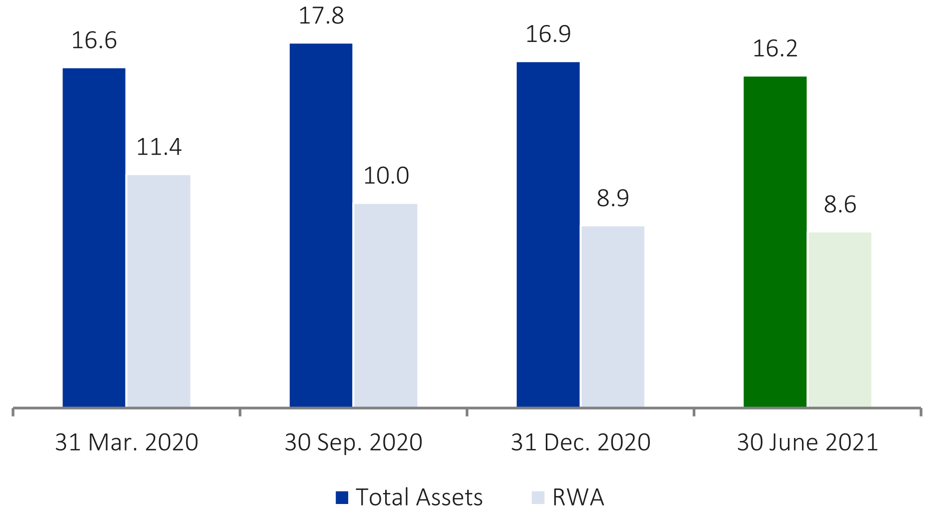
- On track to deliver targeted net income of c. €100 million for 2021
- RoE-Target for 2021 of c. 9%
- Medium term objective to increase RoE to more than 10%

Note: 12M 2019/20 from 1 April 2019 to 31 March 2020, 9M 2020 (stub financial year): 1 April to 31 Dec. 2020, 6M 2020: 1 April to 30 Sep. 2020, 6M 2021: 1 Jan. to 30 June 2021

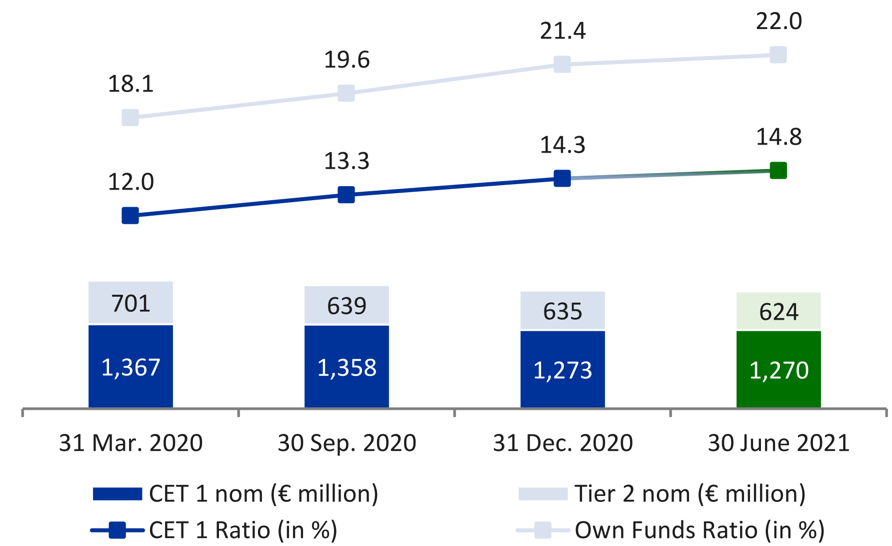
1) Calculated on a normalized CET 1 ratio of 12% and based on average risk-weighted assets, adjusted for consistent IRBA application

Solid Equity Position

Total Assets and Risk-weighted Assets[1] (€ billion)



Capital Ratios[1] (fully phased)



Key Measures

- RWAs expected to slightly increase in HY 2 2021 driven by new business origination

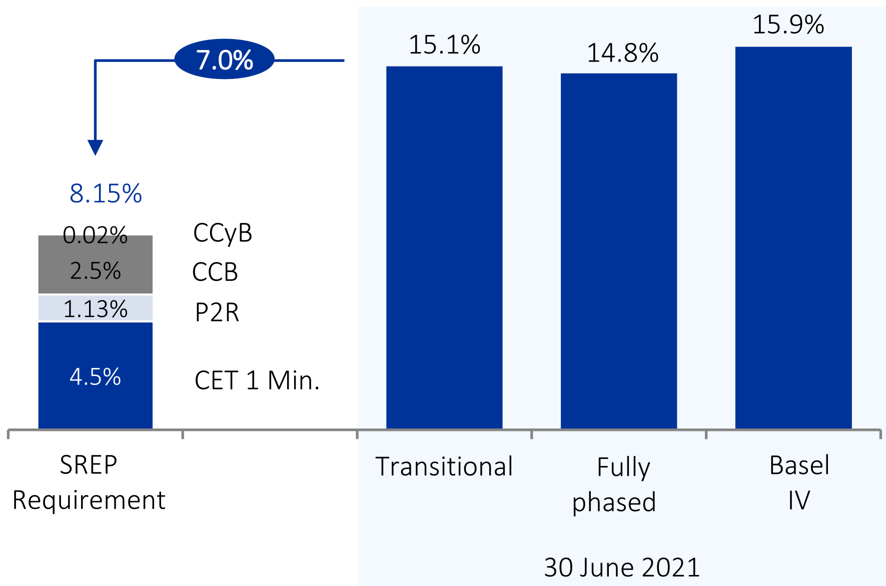
Improvement of Capital Position

- Pro-forma Basel IV common equity tier 1 ratio (CET 1) of 15.9%
- Leverage Ratio as of 30 June 2021 at 7.5%
- CET 1 ratio expected to be maintained above 13% by end FY21 and Leverage Ratio above 7%
- Planned dividend distribution of €152 million in 2021 fully deducted from 31 December 2020 and 30 June 2021 capital positions

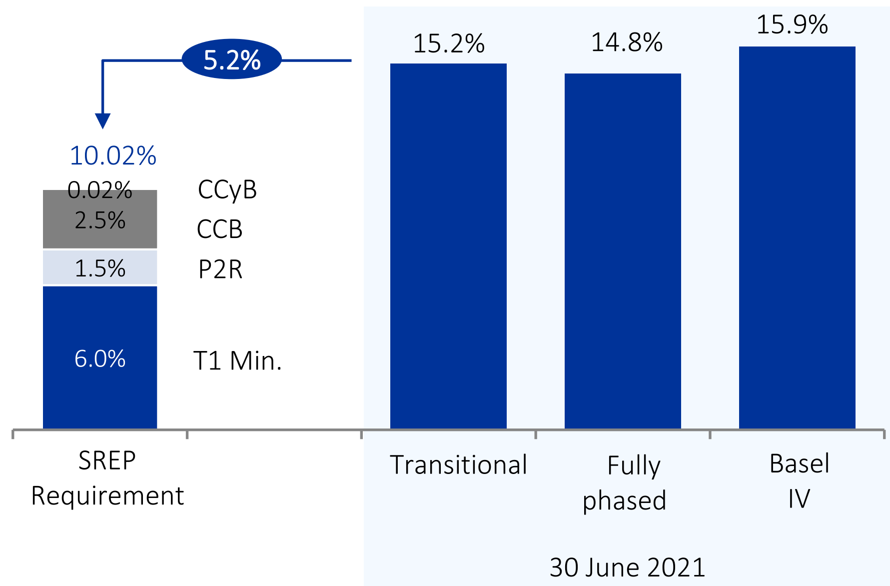
1) IKB Group consolidated

Capital Ratios Well Above Minimum Requirements

CET 1 Position and Capital Requirements[1] (% RWA)



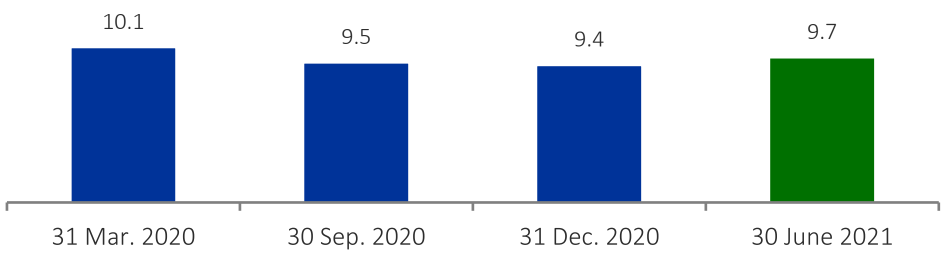
T1 Position and Capital Requirements[1] (% RWA)



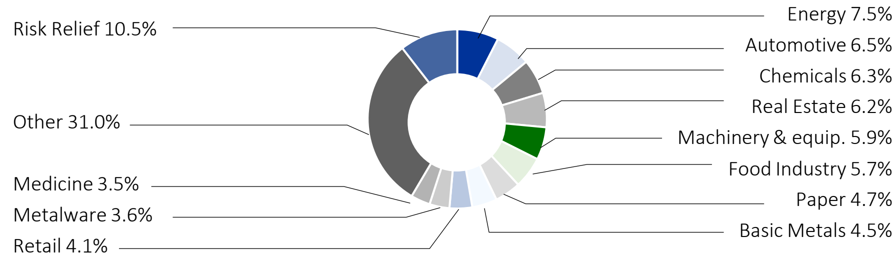
- Total CET 1 capital requirement of 8.15% and T1 capital requirements of 10.02%
  - Pillar 2 Requirement of 2.0% of which at least 1.13% to be held in CET 1 and 1.5% in T1 capital
  - CBR consists of capital conservation buffer of 2.5% and countercyclical buffer of 0.02% (currently no systemic risk buffer requirement)
  - In addition, Pillar 2 Guidance of 0.9% (to be fulfilled with CET 1 capital)
- IKB Group currently holds a buffer to CET 1 requirements of 7.0% and a buffer to T1 requirements of 5.2%
- IKB expects to benefit from the implementation of Basel IV with expected CET 1 and T1-uplift of c. 1% (as of December 2020)

Resilient Lending Book with a Strong Customer Base

Portfolio Volume (€ billion)



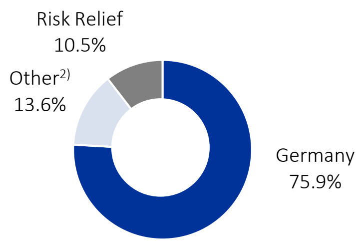
Portfolio by Sector[1] (in %)



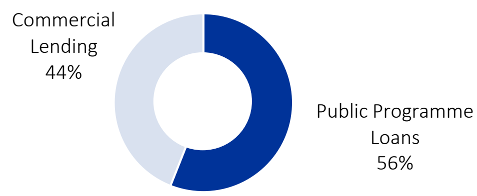
Industries impacted by Covid-19:

IKB has a very small proportion of Covid-19 impacted industries with a total volume of €161 million such as culture, sports and entertainment, textile and clothing, hostitality as well as shipping and aviation

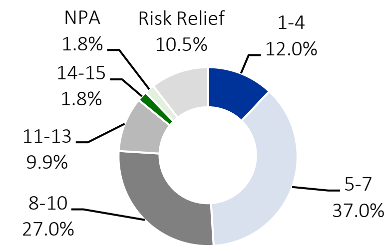
Portfolio by Geography (in %)



Portfolio by Product (in %)



Portfolio by Internal Rating (in %)



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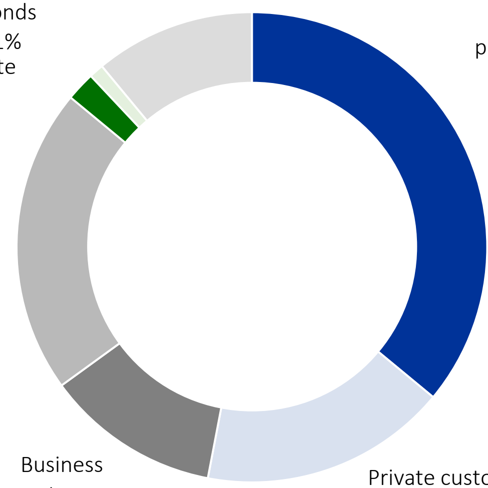
Note: All figures including risk relief (Hermes guarantees, indemnifications, risk transferred)

1) "Other" consists of 27 different industries each below 4.0% total portfolio

2) Major countries: France, Austria, USA, Netherlands, UK

Diversified Funding

Funding Sources



Funding Sources

Public Programme Loan Schemes	✓ Channelling loans from KfW and regional development banks ✓ Volume of €5.4 billion
Deposits	✓ Stable and cost efficient private customer deposits: €2.6 billion ✓ Stable business customer deposits: €1.8 billion ✓ Promissory note loans: €0.4 billion
Repos/ECB	✓ Financing of liquidity portfolio ✓ Portfolio serves as collateral ✓ €3.3 billion funded in ECB's TLTRO III

Liquidity Position

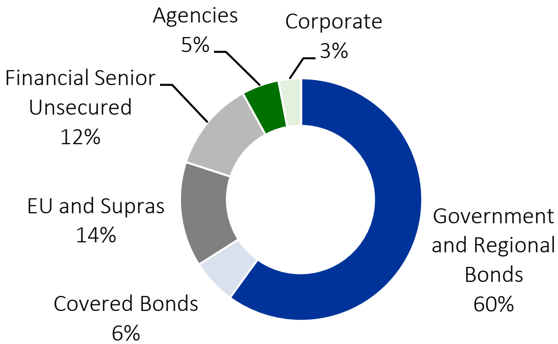
Liquidity Coverage Ratio	✓ Group LCR with 205% well above target; reduced from 271% as of 31 Dec 2020 after excess liquidity built up in response to Covid-19 has been reduced
Liquidity Reserve	✓ Approx. €2.0 billion free and unencumbered available liquidity reserve (31 Dec 2020: €2.7 billion)

- Liquidity buffers reduced to pre-Covid 19 levels; excess liquidity built up in response to Covid-19 has been reduced
- BaFin has not set an MREL requirement for IKB beyond the existing minimum capital requirements

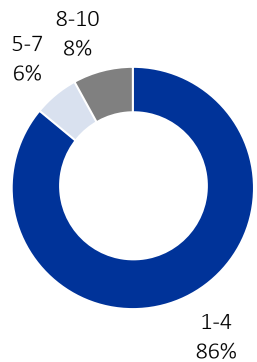
Well Diversified Liquidity Portfolio and Strengthened Liquidity Reserve

Structure of the Liquidity Portfolio (in %)

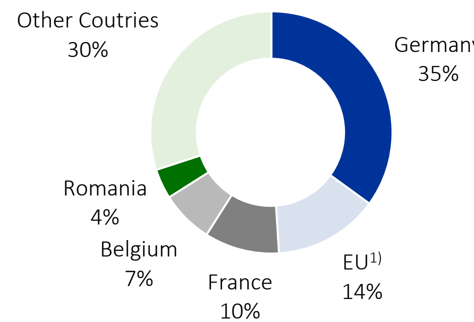
Bond Class Allocation



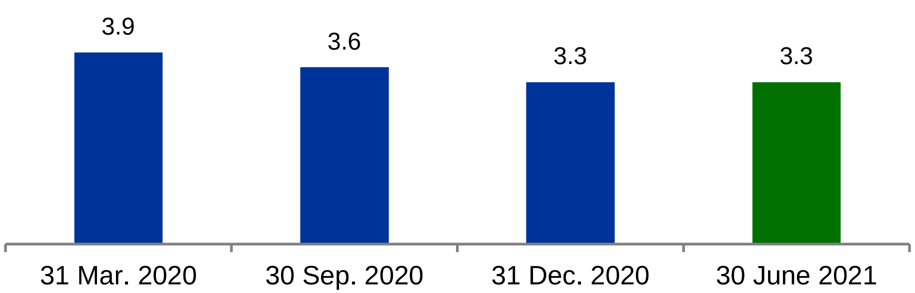
Rating Allocation



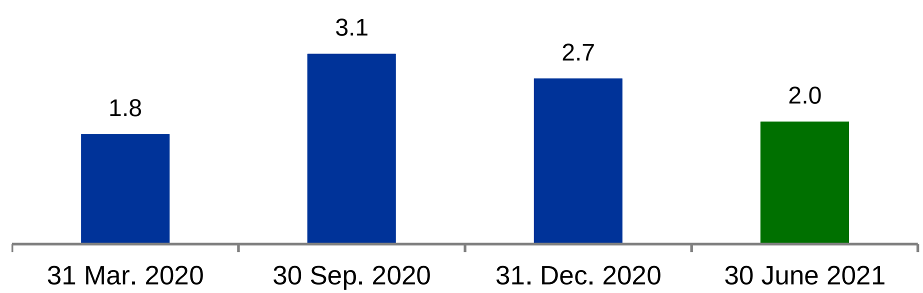
Country Allocation



Volume of Liquidity Portfolio[2] (€ billion)



Unencumbered Liquidity Reserve[3] (€ billion)



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1) European Commission, ESM, Council of European Development and European Investment Bank
2) Bonds only
3) Including cash held with ECB and ECB-eligible loans

Confirmation of Outlook and Targets

1. Clear Profile as MidCap Specialist	✓ Leverage strong position in the German Mittelstand sector ✓ Focus on core products commercial lending and PPL with new business volume in 2021 now expected of at least €2.5 billion
2. Profitability before Growth	✓ New business only taken at an appropriate risk/return profile: every new loan must be profitable in its own right ✓ Net banking revenues of €250 million targeted for 2021
3. Cost Reduction	✓ Reduced administrative expenses through continued cost cutting and optimisation measures ✓ For 2021, IKB aims for total administrative expenses of c. €130 million, resulting in a targeted cost income ratio of slightly above 50% ✓ In the medium term, IKB aims to reduce its cost basis to €105 million and a cost income ratio of below 40%
4. Loan Losses	✓ Loan loss provisions expected to remain at a moderate level with target of €25 million in 2021
5. Profitabilty	✓ Net income of c. €100 million targeted for 2021 ✓ RoE-Target for 2021 of c. 9% ✓ Medium term objective to increase RoE to more than 10%
6. Capitalisation	✓ RWAs expected to slightly increase again in HY 2 2021 ✓ CET 1 ratio expected to be maintained above 13% by end of FY21 and Leverage Ratio above 7% ✓ IKB aims to maintain conservative capital ratios well above the regulatory minimum
7. Liquidity Position	✓ Liquidity Coverage Ratio clearly above regulatory requirement of 100%

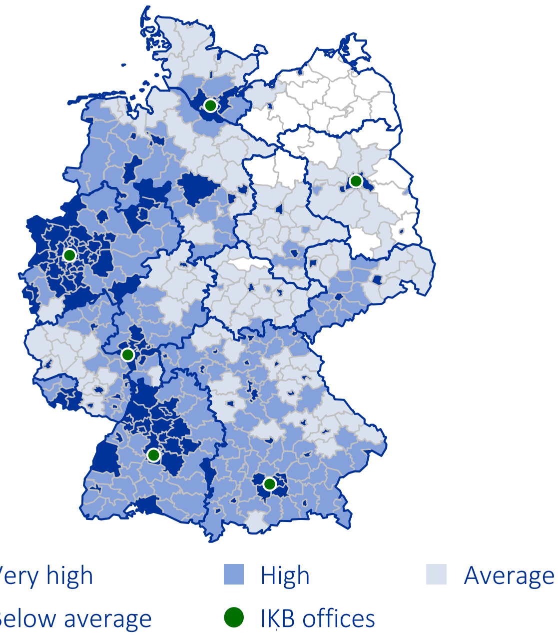
- IKB now expects new business volumes in 2021 of at least €2.5bn
- Besides that, IKB confirms its outlook and targets given at the FY 2020 results

Appendix

Very Well Positioned in the German Mittelstand – Focused Business Model and Profitable Products

1. Client Focus	✓ Focus on high-end Mittelstand companies, i.e. internationally successful companies, 'backbone' of the German economy ✓ Clearly defined customers with annual turnover above €100 million ✓ Access to c. 2,900 focus clients of which 500 are customers ✓ Diversified client base across industries ✓ Investment demand driven by high level of innovation
2. Product Focus	✓ Strong commercial lending expertise ✓ Long-standing experience in public programme loans ✓ Among the top 10 on-lending banks for KfW Covid-19 special programmes
3. Low Risk	✓ Long-standing client relationships, profound market knowledge and deep insight in industry sectors ✓ Favourable risk profile: German MidCaps have relatively stable and conservative balance sheets with global diversification on the demand and supply side
4. Profitable	✓ Focus on profit ahead of growth ✓ Outstanding expertise in tailor-made solutions driving higher margins ✓ Lending business with strict price and risk discipline
5. Solid	✓ Solid capital position, diversified funding
6. Lean	✓ Strict cost control, further improvement of Cost income ratio

Revenue Potential German MidCaps



Key Facts[1)]

- ✓ Financing partner for MidCaps for more than 90 years
- ✓ Based in Düsseldorf with 5 branches across Germany
- ✓ 563 FTE
- ✓ Total assets: €16.2 billion
- ✓ CET1 ratio: 14.8% (fully phased)
- ✓ Shareholder: Lone Star 100%

1) as of 30 June 2021

Agile and Successful Niche Player in Lending Business

Strategy

- Tailor-made solutions for Mid-Cap clients allowing for higher margins, centered on two core segments: commercial lending and public programme loans
- Good credit assessment thanks to long-term relationships and stringent lending process
- Streamlined approval processes

Commercial Lending

- Profitable lending business with new and existing clients
- Solid track record in structuring, arranging and syndicating of corporate loans
- Focus on tailored financing solutions which generate more attractive margins
- Structuring expertise allows to generate further fee income
- Strict credit pricing policy to maintain margins across new business
- Profound market and industry expertise
- Coverage based on close strategic dialogue with client companies' management teams
- Lean internal processes and fast decision-making provide a competitive advantage through speed of execution

Commercial Lending Segment	2021 (6M)
Total loan book	€4,250 million (44%)
Total net banking income	€53 million
Consolidated net result	€27 million
RoE[1)]	11.4%

Public Programme Loans

- Market leader for the larger Mittelstand and close relationships with KfW and other promotional banks
- Complex product from eligibility standpoint
- Mid-cap clients provided with targeted support through its extensive expertise in KfW programmes
- Specialist for high volume transactions
- USP advisory: each corporate advisor has extensive know-how in public programme loans
- Stable margins without funding and liquidity risk as well as maturity match
- Among the top 10 on-lending banks for KfW Covid-19 special programmes
- Climate protection programme 2030: Leading market position

Public Programme Loans Segment	2021 (6M)
Total loan book	€5,413 million (56%)
Total net banking income	€45 million
Consolidated net result	€23 million
RoE[1)]	11.9%

1) Calculated on a normalized CET 1 ratio of 12% and based on average risk-weighted assets, adjusted for consistent IRBA application

Consolidated Income Statement of IKB Group

in € million	1 January to 30 June 2021	1 April to 30 September 2020
Net interest income	108	107
Net fee and commission income	14	14
Total net banking income	**122**	**122**
Administrative expenses	-73	-68
Personnel expenses	*-41*	*-40*
Other administrative expenses	*-32*	*-27*
Pre-provision income	**49**	**54**
Net risk provisioning	2	-13
Operating profit	**51**	**41**
Net other income	-3	2
Income before taxes	**48**	**43**
Tax income/expenses	-1	0
Consolidated net result	**47**	**42**

Note: Differences of sums to total numbers may occur due to rounding

Segmental Reporting of IKB Group

1 Jan to 30 Jun 2021 in € million	PPL	Corporate Bank	Corporate Center	IKB Group
Net interest income	43	44	21	108
Net fee and commission income	2	9	3	14
Total net banking income	**45**	**53**	**25**	**122**
Administrative expenses	-21	-20	-32	-73
Pre-provision income	**24**	**32**	**-7**	**49**
Net risk provisioning	3	-3	2	2
Operating profit	**26**	**30**	**-5**	**51**
Net other income	-	1	-4	-3
Income before taxes	**26**	**31**	**-9**	**48**
Tax income/expenses	-3	-4	6	-1
Consolidated net result	**23**	**27**	**-3**	**47**
New business volume	612	1,081	-	1,693
Credit volume as of the reporting date	5,413	4,250	8,071	17,734
Risk weighted assets	3,115	3,836	1,639	8,590
Average CET 1 capital at 12%	391	471	203	1,065
Interest margin of loan book (in %)	1.55	2.04		1.77
Cost Income Ratio (in %)	47.2	38.3		59.9
Risk cost of loan book (in %)	-0,09	0.12		-0.04
Return on Equity[1)] (in %)	11.9	11.4		8.8

Note: Differences of sums to total numbers may occur due to rounding

1) Calculated on a normalized CET1 ratio of 12% and based on average risk-weighted assets, adjusted for consistent IRBA application

Consolidated Balance Sheet of IKB Group

ASSETS in € million	30 June 2021	31 Dec. 2020
Cash reserve	367	2,313
Receivables from banks	2,911	2,044
Receivables from customers	9,136	8,774
Bonds and other fixed-income securities	3,207	3,202
Equities and other non-fixed-income securities	304	304
Equity investments	1	0
Investments in affiliated companies	2	1
Intangible assets	1	1
Tangible assets	4	4
Other assets	46	82
Prepaid expenses	56	64
Deferred tax assets	137	136
Excess of plan assets over post-employment benefit liability	6	5
Total assets	16,176	16,929

EQUITY AND LIABILITIES in € million	30 June 2021	31 Dec. 2020
Liabilities to banks	8,715	8,528
Liabilities to customers	4,775	5,758
Securitised liabilities	186	154
Other liabilities	41	49
Deferred income	43	49
Provisions	165	156
Subordinated liabilities	765	789
Fund for general banking risks[1)]	585	585
Equity	900	862
Subscribed capital	100	100
Capital reserves	648	648
Revenue reserves	2	2
Net accumulated losses/gains	150	116
Non-controlling interests	0	-4
Difference arising from asset offsetting	0	0
Total equity and liabilities	16,176	16,929

Note: Differences of sums to total numbers may occur due to rounding

1) Treated as CET 1 capital for regulatory purposes

Investment Grade Ratings Underpin IKB's Improved Profitability

Bank Ratings		Moody's	Fitch
Counterparty Risk Rating	Long-term	A3	NR
	Short-term	P-2	NR
Issuer Credit Rating	Long-term	Baa1 (outlook: stable)	BBB (outlook: negative)
	Short-term	P-2	F3
Deposit Rating	Long-term	Baa1 (outlook: stable)	BBB (outlook: negative)
	Short-term	P-2	F3
Stand-alone Rating		baa3	bbb

- ✓ Moody's highlighted in particular IKB's solid capital position in addition to its good asset quality, as well as its strong market position with German mid-cap clients
- ✓ According to Fitch, IKB's clear business model, which focuses on public programme loans and commercial loans to the German upper mid-cap segment supports its credit strength. Other positive factors are its sound capital position and a strong refinancing and liquidity profile
- ✓ Both rating agencies have emphasised the bank's recent positive revenue and cost development and the resulting improved profitability
- ✓ Fitch's negative outlook mainly reflects the current overall market conditions in the banking sector and not necessarily IKB-specific concerns

How the Public Programme Loan Business works

Overview

- ✓ Multiple promotional banks such as KfW, the 16 German regional state-owned promotional banks or European promotional banks offer funding at favourable conditions for investments eligible to public programme loan schemes, transmitting their lower funding costs to borrowers
  - – KfW is the most significant provider of PPL funding and MidCaps represent a key public policy area for the German government
- ✓ Typical uses of PPL funding include long-term investments or specialty funding, particularly in environmental sustainability and energy
- ✓ Such funding is attractive for borrowers as it allows them to lock in long term funding at favourable terms and conditions with no possibility that it can be withdrawn during the lifetime of the loan against the objection of the borrower
  - – Borrowers need to make sure that investment is in adherence with the strict requirements of the programme loan schemes
- ✓ Promotional banks rely on commercial on-lending banks such as IKB for origination, application, risk taking and administration and provide matched funding
- ✓ IKB has a strong competitive advantage in PPL lending as a top 3 provider in Germany
  - – In-depth knowledge of all available programs, thorough understanding of the application processes, established relationships with the promotional banks, dedicated structuring teams and fast and reliable processes are key competitive advantages for IKB

Application and Funding

1. Client Credit Application	✓ IKB advises the client on how to make the project eligible for public promotion and the client submits the credit application (“Kreditantrag”) to IKB
2. Transfer to the Promo-tional Bank	✓ IKB forwards a request for refinancing (“Refinanzierungsantrag”) to the promotional bank
3. Refinancing Commitment	✓ The promotional bank reviews the request for refinancing and gives approval after possible inquiries have been answered
4. Loan Agreement	✓ On the basis of the approval, IKB signs a loan agreement with its client reflecting terms and conditions of the promotional bank

- ✓ No liquidity risk as payments are not pre-funded at both ends
- ✓ No funding risk as all PPL loans are back-to-back match funded

Credit Risk

Ordinary Programmes	✓ In general, PPL credit risk does not differ from commercial loans as PPL does not include risk mitigation and on-lending banks bear the full credit risk ✓ However, some promotional programmes offer optional risk mitigation or partial subordination of up to 50% – IKB rarely uses this option as the application process is quite complicated and the on-lending margin is significantly reduced
Covid-19 KfW Special Programmes	✓ In response to Covid-19, KfW set up special programs to provide additional liquidity to German corporates ✓ These programs offer standardized non-optional risk mitigation between 80% and 100% ✓ IKB mainly accesses the KfW Corporate loan: – Limited to €100 million per company – Standardized term loan (fixed interest, amortizing) with maturities up to 6 years – Fully refinanced by KfW – 80% covered by state guarantee – 2% and 2.12% interest rate according to KfW pricing grid

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